

Neighborhood Networking Group

of Berkeley Heights, New Providence and Summit, NJ

www.NeighborhoodNetworkingGroup.com

Guidelines

- Members to annually elect a President, VP, Treasurer, Secretary, Membership/Nominating Committee (2 Members and overseen by VP) and Event Coordinator.
- Try to meet 'One-on-One' with other group members between meetings to learn more about each other.
- Members are required to bring in bona-fide referrals and guests. Guests will only be invited back after submitting an Application and receiving Membership Committee's Approval.
- Participation and Attendance (and arriving on time) is mandatory. If you are not able to attend a meeting, you will be excused by 1) having given a referral, 2) completing a One-on-One, 3) sending a substitute (Co-worker, Business associate), or 4) unpaid balance. A Member will be asked to leave NNG after 3 consecutive non-communicated absences. Members will be reviewed annually.
- It is suggested that no Member be affiliated with another similar networking group, which proves to be ineffective and unfair to other NNG Members who are not splitting their referrals.

Meeting Agenda

- (7:30 AM – 8 AM) Open Networking
- President Starts the meeting & introduces any new members/guests.
- Each group member gives a 30-second elevator pitch.
- Guest Speaker or One member of the group gives a 10-15 minute presentation about his/her business. (Q&A)
- Open discussion – new ideas to build membership/to network. Share success stories.
- Each group member tells why he/she enjoyed the meeting and passes out 'I Haves'/referrals to other group members.
- (8:30 - 9 AM) President makes announcements & closes the meeting.

30-Second 'Elevator Pitch' Outline

- Your Name, Title & Company
- Why you/your company are unique
- What would be a good referral for you
- Tag line/Slogan

* 30-second pitch can vary from meeting-to-meeting.

'Your Local Source for Local Business'